

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY

Address: 10 Tan Trao - Tan Phu Ward - District 7 - Ho Chi Minh City

CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the accounting period ended 31 March 2016

OFFICIAL

28 April 2016

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY

**CONSOLIDATED INTERIM
FINANCIAL STATEMENTS**

FIRST QUARTER OF 2016

FROM 01/01/2016 TO 31/3/2016

(IN FULL)



Ho Chi Minh City, April 2016

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY

Address: 10 Tan Trao - Tan Phu Ward - District 7 - Ho Chi Minh City

CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the accounting period ended 31 March 2016

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VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY

Address: 10 Tan Trao - Tan Phu Ward - District 7 - Ho Chi Minh City

CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the accounting period ended 31 March 2016

CONSOLIDATED INTERIM BALANCE SHEET*(In full)**As at 31 March 2016***FORM NO. B01a-DN/HN***Unit: VND*

ASSETS	Code	Note	CONSOLIDATED	
			Closing balance	Opening balance
1	2	3	4	5
A- CURRENT ASSETS	100		18,004,264,892,914	16,731,875,433,624
I. Cash and cash equivalents	110	VI.1	1,228,329,938,789	1,358,682,600,684
1. Cash	111		1,223,829,938,789	1,212,517,600,684
2. Cash equivalents	112		4,500,000,000	146,165,000,000
II. Short-term financial investments	120	VI.7	9,305,385,263,665	8,668,377,936,330
1. Trading securities	121		525,394,708,812	525,980,876,577
2. Allowance for diminution in the value of trading securities (*)	122		(72,235,445,147)	(72,195,440,247)
3. Held-to-maturity investments	123		8,852,226,000,000	8,214,592,500,000
III. Accounts receivable – short-term	130		3,370,787,460,751	2,685,469,151,432
1. Accounts receivable from customers	131	VI.2	2,838,010,264,223	2,202,396,055,303
2. Prepayments to suppliers	132		230,193,906,487	126,289,719,352
3. Intra-company receivables	133		-	-
4. Receivables on construction contracts according to stages of completion	134		-	-
5. Loans receivable	135		-	-
6. Other receivables	136	VI.3(a)	305,975,242,192	359,995,340,900
7. Allowance for doubtful debts (*)	137	V.2(b)	(3,398,293,226)	(3,211,964,123)
8. Shortage of assets awaiting resolution	139	VI.4	6,341,075	-
IV. Inventories	140	VI.8	4,029,870,340,727	3,810,095,215,771
1. Inventories	141		4,044,031,533,401	3,827,369,319,952
2. Allowance for inventories (*)	149		(14,161,192,674)	(17,274,104,181)
V. Other current assets	150		69,891,888,982	209,250,529,407
1. Short-term prepaid expenses	151	VI.14(a)	60,821,692,015	156,056,494,506
2. Deductible value added tax	152		9,069,280,277	53,192,367,873
3. Taxes and other receivables from State Treasury	153		916,690	1,667,028
4. Government bonds under purchase and resale agreements	154		-	-
5. Other current assets	155		-	-

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For the accounting period ended 31 March 2016

CONSOLIDATED INTERIM BALANCE SHEET*(continued)**As at 31 March 2016*

FORM NO. B01a-DN/HN

Unit: VND

ASSETS	Code	Note	CONSOLIDATED	
			Closing balance	Opening balance
1	2	3	4	5
B- LONG-TERM ASSETS	200		11,064,570,661,598	10,746,300,510,728
I. Accounts receivable – long-term	210		18,573,681,773	20,898,388,770
1. Loans receivable – long-term	215		4,302,948,352	5,573,700,349
2. Other long-term receivables	216	VI.3(b)	14,270,733,421	15,324,688,421
3. Allowance for doubtful long-term debts (*)	219		-	-
II. Fixed assets	220		8,196,789,228,697	8,214,134,749,497
1. Tangible fixed assets	221	VI.10	7,784,608,836,970	7,795,345,501,520
- Cost	222		13,318,044,935,151	13,059,721,039,709
- Accumulated depreciation (*)	223		(5,533,436,098,181)	(5,264,375,538,189)
2. Intangible fixed assets	227	VI.11	412,180,391,727	418,789,247,977
- Cost	228		551,505,764,780	553,684,246,456
- Accumulated amortisation (*)	229		(139,325,373,053)	(134,894,998,479)
III. Investment property	230	VI.12	141,015,540,134	142,368,204,632
- Cost	231		179,678,050,557	179,678,050,557
- Accumulated depreciation (*)	232		(38,662,510,423)	(37,309,845,925)
IV. Long-term work in progress	240		888,170,505,312	843,679,104,973
1. Long-term work in progress	241	VI.6	122,091,124,286	82,393,992,187
2. Construction in progress	242	VI.9	766,079,381,026	761,285,112,786
V. Long-term financial investments	250	VI.7	1,257,694,829,495	940,365,020,223
1. Investments in subsidiaries	251		-	-
2. Investments in associates, joint-ventures	252		409,109,083,569	397,130,670,931
3. Equity investments in other entities	253		19,471,636,240	11,378,476,240
4. Allowance for diminution in the value of long-term financial investments (*)	254		(7,481,890,314)	(4,740,126,948)
5. Held-to-maturity investments	255		836,596,000,000	536,596,000,000
V. Other long-term assets	260		562,326,876,187	584,855,042,633
1. Long-term prepaid expenses	261	VI.14(b)	400,225,367,875	417,329,840,261
2. Deferred tax assets	262		24,346,974,403	25,180,187,314
3. Long-term tools, supplies and spare parts	263		-	-
4. Other long-term assets	268		-	-
5. Goodwill	269	VI.13	137,754,533,909	142,345,015,058
TOTAL ASSETS (100 + 200)	270		29,068,835,554,512	27,478,175,944,352

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CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the accounting period ended 31 March 2016

**CONSOLIDATED INTERIM BALANCE SHEET
(continued)***As at 31 March 2016***FORM NO. B01a-DN/HN***Unit: VND*

RESOURCES	Code	Note	CONSOLIDATED	
			Closing balance	Closing balance
1	2	3	4	5
A- LIABILITIES	300		6,195,900,000,302	6,554,260,196,767
I. Current liabilities	310		5,760,854,047,953	6,004,316,835,213
1. Accounts payable to suppliers	311	VI.15	1,432,404,584,830	2,193,602,809,261
2. Advances from customers	312		15,542,958,257	19,882,391,510
3. Taxes payable to State Treasury	313	VI.16	538,006,598,095	215,807,811,014
4. Payables to employees	314		127,798,211,943	452,476,117,228
5. Accrued expenses	315	VI.17	1,320,006,293,261	593,485,587,927
6. Intra-company payables	316		-	-
7. Payables on construction contracts according to stages of completion	317		-	-
8. Unearned revenue – short-term	318	VI.18(a)	1,017,868,583	1,350,893,817
9. Other payables – short-term	319	VI.19(a)	647,683,902,314	644,468,337,067
10. Short-term borrowings, bonds and finance lease liabilities	320	VI.22	1,499,433,453,402	1,475,358,507,208
11. Provisions – short-term	321	VI.20(a)	2,673,879,345	2,420,017,605
12. Bonus and welfare funds	322	VI.21	176,286,297,923	405,464,362,576
13. Price stabilization fund	323		-	-
14. Government bonds under sale and repurchase agreements	324		-	-
II. Long-term liabilities	330		435,045,952,349	549,943,361,554
1. Long-term accounts payable to suppliers	331		-	-
2. Long-term advances from customers	332		-	-
3. Long-term accrued expenses	333		-	-
4. Intra-company payables for operating capital received	334		-	-
5. Long-term intra-company payables	335		-	-
6. Long-term unearned revenue	336	VI.18(b)	2,286,984,218	2,598,840,218
7. Other payables – long-term	337	VI.19(b)	2,251,866,120	2,814,519,233
8. Long-term borrowings and finance lease liabilities	338	VI.21	255,684,975,403	368,170,178,853
9. Convertible bonds	339		-	-
10. Preference shares	340		-	-
11. Deferred tax liabilities	341		88,280,600,100	89,034,118,250
12. Provisions – long-term	342	VI.21(b)	86,541,526,508	87,325,705,000
13. Science and technology development fund	343		-	-

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CONSOLIDATED INTERIM BALANCE SHEET**(continued)***As at 31 March 2016*

FORM NO. B01a-DN/HN

Unit: VND

RESOURCES	Code	Note	CONSOLIDATED	
			Closing balance	Closing balance
1	2	3	4	5
B- EQUITY	400	VI.23	22,872,935,554,210	20,923,915,747,585
I. Owners' equity	410		22,872,935,554,210	20,923,915,747,585
1. Share capital	411		12,006,621,930,000	12,006,621,930,000
- Ordinary shares with voting rights	411a		12,006,621,930,000	12,006,621,930,000
- Preference shares	411b		-	-
2. Share premium	412		-	-
3. Options to convert bonds into shares	413		-	-
4. Other capital	414		-	-
5. Treasury shares (*)	415		(5,388,109,959)	(5,388,109,959)
6. Differences upon asset revaluation	416		-	-
7. Foreign exchange differences	417		9,909,722,464	8,329,599,322
8. Investment and development fund	418		3,503,789,498,072	3,291,207,229,973
9. Enterprise reorganization assistance fund	419		-	-
10. Other equity funds	420		-	-
11. Retained profits	421		7,123,820,088,192	5,391,795,573,082
- Retained profits brought forward	421a		5,391,795,573,082	3,154,335,500,192
- Retained profit for the current year/period	421b		1,732,024,515,110	2,237,460,072,890
12. Capital expenditure fund	422		-	-
13. Non-controlling interest	429		234,182,425,441	231,349,525,167
II. Non-business expenditure fund and other funds	430		-	-
1. Non-business expenditure fund	431		-	-
2. Non-business expenditure fund invested in fixed assets	432		-	-
TOTAL RESOURCES (300 + 400)	440		29,068,835,554,512	27,478,175,944,352

Prepared by



Nguyen Duc Dieu Tho

Acting Executive Director-Finance
cum Chief Accountant


Le Thanh Liem

Prepared on 28 April 2016,

Chief Executive Officer



Mai Kieu Lien

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY

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CONSOLIDATED INTERIM FINANCIAL STATEMENTS

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CONSOLIDATED INTERIM STATEMENT OF INCOME*(In full)***First quarter of 2016****FORM NO. B02a-DN/HN***Unit: VND*

ITEMS	Code	Note	First quarter	
			Current year	Previous year
1	2	3	6	7
1. Revenue from sales of goods and provision of services	1	VII.1	10,369,870,419,298	8,771,338,508,049
2. Revenue deductions	2	VII.1	(36,961,539,682)	(55,302,594,481)
3. Net revenue from sales of goods and provision of services (10 = 01 + 02)	10	VII.1	10,332,908,879,616	8,716,035,913,568
4. Cost of sales	11	VII.2	(5,993,498,656,982)	(5,607,063,936,578)
5. Gross profit from sales of goods and provision of services (20 = 10 + 11)	20		4,339,410,222,634	3,108,971,976,990
6. Financial income	21	VII.3	168,672,783,352	143,954,016,127
7. Financial expenses	22	VII.4	(32,919,061,976)	(28,398,401,871)
<i>In which: Interest expense</i>			<i>(8,313,790,353)</i>	<i>(8,131,520,374)</i>
8. Share of profit/(loss) in associates and jointly controlled entities	24		11,978,412,638	(5,572,888,422)
9. Selling expenses	25	VII.7	(1,665,160,198,905)	(1,150,436,002,987)
10. General and administration expenses	26	VII.7	(228,558,093,802)	(201,920,173,771)
11. Net operating profit {30 = 20 + (21+22) + (24+25)}	30		2,593,424,063,941	1,866,598,526,066
12. Other income	31	VII.5	44,073,835,871	70,601,127,882
13. Other expenses	32	VII.6	(10,984,935,615)	(32,134,003,356)
14. Results of other activities (40 = 31 + 32)	40		33,088,900,256	38,467,124,526
15. Accounting profit before tax (50 = 30 + 40)	50		2,626,512,964,197	1,905,065,650,592
16. Income tax expense – current	51		(463,895,734,708)	(355,290,309,090)
17. Income tax expense – deferred	52		(833,212,911)	10,412,686,843
18. Net profit after tax (60 = 50 + 51+ 52)	60		2,161,784,016,578	1,560,188,028,345

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ITEMS	Code	Note	First quarter	
			Current year	Previous year
1	2	3	6	7
Attributable to:				
<i>Non-controlling interest</i>			4,594,965,268	3,331,154,106
<i>Equity holders of the Parent Company</i>			2,157,189,051,310	1,556,856,874,239
19. Basic earnings per share	70	VII.8	1,620	1,168

Prepared by



Nguyen Duc Dieu Tho

Acting Executive Director-Finance
cum Chief Accountant

Le Thanh Liem



Chief Executive Officer

Mai Kieu Lien

Prepared on 28 April 2016,

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY

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CONSOLIDATED INTERIM FINANCIAL STATEMENTS

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CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS*(Indirect method)***First quarter of 2016****FORM NO. B03a-DN/HN***Unit: VND*

ITEMS	Code	Note	First quarter	
			Current year	Previous year
1	2	3	4	5
I. Cash flows from operating activities				
1. Profit before tax	01		2,626,512,964,197	1,905,065,650,592
2. Adjustments for				
- Depreciation and amortisation	02		289,552,380,294	266,697,914,650
- Allowances and provisions	03		2,069,301,682	9,730,802,015
- Exchange (gains) / losses arising from revaluation of monetary items denominated in foreign currencies	04		4,879,483,004	21,503,375
- (Profits) / losses from investing activities	05		(159,026,751,087)	(120,953,311,467)
- Interest expense	06	VII.4	8,313,790,353	8,131,520,374
- Other adjustments			-	-
3. Operating profit before changes in working capital	08		2,772,301,168,443	2,068,694,079,539
- Change in receivables	09		(643,813,097,813)	(80,205,693,234)
- Change in inventories	10		(343,931,914,727)	(479,008,754,986)
- Change in payables (not including interest and corporate income tax payables)	11		(407,564,684,707)	339,622,288,181
- Change in prepaid expenses	12		112,828,925,191	64,253,223,010
- Change in trading securities	13		391,650,000	22,765,700,000
- Interest paid	14		(4,411,251,035)	(10,192,015,021)
- Income tax paid	15	VI.15	(128,170,725,101)	(422,438,032,200)
- Other receipts from operating activities	16		-	-
- Other payments for operating activities	17		(442,089,418,988)	(314,040,258,790)
Net cash flows from operating activities	20		915,540,651,263	1,189,450,536,499
II. Cash flows from investing activities				
1. Payments for additions to fixed assets and other long-term assets	21		(178,539,539,234)	(212,491,480,427)
2. Proceeds from disposals of fixed assets and other long-term assets	22		7,957,839,467	28,530,489,589
3. Payments for granting loans, purchase of debt instruments of other entities	23		(937,769,650,000)	(1,034,114,112,669)

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY


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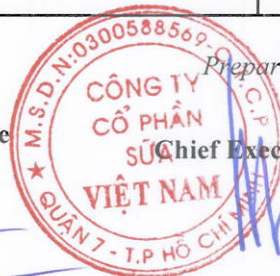
ITEMS	Code	Note	First quarter	
			Current year	Previous year
1	2	3	4	5
4. Receipts from collecting loans, sales of debt instruments of other entities	24		1,270,751,997	-
5. Payments for investments in other entities	25		(8,100,000,000)	(20,982,476)
6. Collections on investments in other entities	26		-	-
7. Receipts of interests and dividends	27		151,511,215,125	41,664,629,405
Net cash flows from investing activities	30		(963,669,382,645)	(1,176,431,456,578)
III. Cash flows from financing activities				
1. Proceeds from shares issued, receipt of capital contributed by non-controlling interest	31		-	52,517,495,013
2. Payments for capital refunds and shares redemptions	32		-	-
3. Proceeds from borrowings	33	VI.19	679,432,646,891	-
4. Payments to settle loan principals	34	VI.19	(762,757,530,671)	(363,166,758,519)
5. Payments to settle finance lease liabilities	35		-	-
6. Payments of dividends	36		-	-
Net cash flows from financing activities	40		(83,324,883,780)	(310,649,263,506)
Net cash flows during the year (20+30+40)	50		(131,453,615,162)	(297,630,183,585)
Cash and cash equivalents at the beginning of the period	60		1,358,682,600,684	1,527,875,428,216
Effect of exchange rate fluctuations	61		(2,090,314,169)	1,224,681,602
Currency translation differences	62		3,191,267,436	(3,963,963,341)
Cash and cash equivalents at the end of the year (50+60+61+62)	70		1,228,329,938,789	1,227,505,962,892

Prepared by


 Nguyen Duc Dieu Tho

Executive Director-Finance
 cum Chief Accountant


 Le Thanh Liem



Prepared on 28 April 2016,

Chief Executive Officer


 Mai Kieu Lien

NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS

From 01 January 2016 to 31 March 2016

(These notes form an integral part of and should be read in conjunction with the Accompanying interim consolidated financial statements)

I. CORPORATE INFORMATION:

1. Form of ownership:

The major milestones related to the establishment and development of Vietnam Dairy Products Joint Stock Company and its subsidiaries (collectively referred to as “the Group”):

- + 29 April 1993: Vietnam Dairy Products Company was established according to Decision No. 420/CNN/TCLD issued by the Ministry of Light Industry in form of a State-owned Enterprise.
- + 01 October 2003: The Company was equitised from a State-owned Enterprise of the Ministry of Industry according to Decision No. 155/2003/QĐ-BCN.
- + 20 November 2003: The Company was registered to be a joint stock company and began operating under Enterprise Laws of Vietnam and its Business Registration Certificate No. 4103001932 was issued by Ho Chi Minh City Investment and Planning Department.
- + 28 December 2005: The State Securities Commission of Vietnam issued Listed Licence No. 42/UBCK-GPYN.
- + 19 January 2006: The Company’s shares was listed on Ho Chi Minh City Stock Exchange.
- + 12 December 2006: International Real Estates One Member Limited Company was established in accordance with the Business License No. 4104000260 issued by the Department of Investment and Planning of Ho Chi Minh City.
- + 14 December 2006: Vietnam Dairy Cow One Member Limited Company was established in accordance with the Business License No. 150400003 issued by the Department of Planning and Investment of Tuyen Quang Province.
- + 26 February 2007: Lam Son Dairy Joint Stock Company was established in accordance with the Business License No. 2603000521 issued by the Department of Planning and Investment of Thanh Hoa Province.
- + 24 June 2010: Lam Son Dairy Joint Stock Company was renamed as Lam Son Dairy One Member Company Limited.

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- + 30 September 2010: Dieclac Dairy One Member Company Limited was established based on the re-registration of F&N Food Vietnam Limited Company in accordance with the Investment Certificate No. 463041000209 issued by the Management of Vietnam – Singapore Industrial Park.

- + 18 September 2012: Vietnam Dairy Products Joint Stock Company issued the Decision No. 2482/QD-CTS.KSNB/2012 on the liquidation of the Dieclac Dairy One Member Limited Company to establish a dependent branch of Vietnam Dairy Products Joint Stock Company. On 25 September 2012, the Management of Vietnam – Singapore Industrial Park issued the Decision No. 37/QD-BQL on the termination of operating activities of Dieclac Dairy One Member Limited Company. In July 2013, Dieclac Dairy One Member Limited Company had finalised its process of liquidation.

- + 21 October 2013: Thong Nhat Thanh Hoa Dairy Cow Limited Company was established in accordance to Business Registration Certificate No. 2801971744 issued by the Department of Investment and Planning of Thanh Hoa Province

- + 06 December 2013: Vietnam Dairy Products Joint Stock Company received the Foreign Investment Certificate No. 663/BKHĐT-ĐTRNN issued by the Ministry of Investment and Planning, investing in Drifwood Dairy Holding Corporation in Carlifornia, the United States of America. As at 31 December 2013, the Company completed a transfer of its investment of USD7,000,000.00 and held 70% of ownership in Drifwood Dairy Holdings Corporation.

- + 06 January 2014: Vietnam Dairy Products Joint Stock Company received the Foreign Investment Certificate No. 667/BKHĐT-ĐTRNN issued by the Ministry of Investment and Planning, investing in Angkor Dairy Products Limited Company in Phnompenh, Cambodia with 51% of ownership.

- + 30 May 2014: Vietnam Dairy Products Joint Stock Company received the Foreign Investment Certificate No. 709//BKHĐT-ĐTRNN issued by the Ministry of Investment and Planning, to establish Vinamilk Europe sp.z.o.o in Poland with 100% of ownership.

- + 24 February 2014: The Board of Management of Vietnam Dairy Products Joint Stock Company issued the resolution to liquidate International Real Estate One Member Limited Company. On 14 January 2015, the Department of Planning and Investment of Ho Chi Minh City issued the Notice No. 14191/15 to liquidate International Real Estate One Member Limited Company.

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2. Principal activities:

According to the Business Registration License, the Group is allowed to operate in business activities as follows:

- a. Manufacture and distribute milk cake, soya milk, refreshment drinks, bottled milk, powdered milk, nutritious powder and other products from milk;
- b. Trade in food technology, spare parts, equipment, chemicals (excluding heavily toxic chemicals), materials;
- c. Trade in real estate, owner or leasing land use rights (according to rule no.11.3 of 2014 Real Estate Law)
- d. Trade in warehouse, yards;
- e. Provide internal transportation by cars for manufacturing and consuming Company's products.;
- f. Manufacture, sell and distribute beverages, grocery and processing foods, roasted-ground-filtered and instant coffee (not manufacturing and processing at the head office);
- g. Manufacture and sell plastic products, packaging; (not manufacturing at the head office);
- h. Provide health care clinic services (not at the head office);
- i. Raise cattle, cultivation

3. Normal operating cycle

The normal operating cycle of the Group is generally within 12 months.

4. Group structure:

As at 31 March 2016, the Group has subsidiaries, associates and dependent units as follows:

+ Subsidiaries	Principal activities	% of ownership	% of voting rights
- Lam Son Dairy Products One Member Company Limited	Milk production	100%	100%
- Vietnam Dairy Cow One Member Limited Company	Cattle raising	100%	100%
- Thong Nhat Thanh Hoa Dairy Cow Limited Company	Milk production and cattle raising	96.11%	96.11%
- Driftwood Dairy Holdings Corporation	Milk production	70%	70%
- Angkor Dairy Products Co., Ltd.	Milk production	51%	51%

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY

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- Vinamilk Europe Spółka Z Ograniczona Odpowiedzialnoscia	Milk materials and animals trading	100%	100%
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+ Associates:

- Asia Saigon Food Ingredients Joint Stock Company	Milk materials production	15%	15%
- Miraka Limited	Milk production	22.81%	22.81%

+ Dependent units:**Sales branches:**

- 1/ Vietnam Dairy Products Joint Stock Company's Branch in Hanoi - 11th Floor, Tower B, Handi Resco Building, 521 Kim Ma, Ngoc Khanh Ward, Ba Dinh District, Ha Noi City.
- 2/ Vietnam Dairy Products Joint Stock Company's Branch in Da Nang - 12 Chi Lang, Hai Chau II Ward, Hai Chau District, Da Nang City.
- 3/ Vietnam Dairy Products Joint Stock Company's Branch in Can Tho - 86D Hung Vuong, Thoi Binh Ward, Ninh Kieu District, Can Tho City.

Manufacturing factories:

- 1/ Thong Nhat Dairy Factory - 12 Dang Van Bi, Thu Duc District, Ho Chi Minh City.
- 2/ Truong Tho Dairy Factory - 32 Dang Van Bi, Thu Duc District, Ho Chi Minh City.
- 3/ Dielac Dairy Factory - Bien Hoa I Industrial Park, Dong Nai.
- 4/ Can Tho Dairy Factory - Tra Noc Industrial Park, Can Tho.
- 5/ Saigon Dairy Factory - Tan Thoi Hiep Industrial Park, District 12, Ho Chi Minh City.
- 6/ Nghe An Dairy Factory - Sao Nam Street, Nghi Thu Ward, Cua Lo Commune, Nghe An.
- 7/ Binh Dinh Dairy Factory - 87 Hoang Van Thu, Quang Trung Ward, Quy Nhon City, Binh Dinh.
- 8/ Vietnam Beverage Factory - My Phuoc II Industrial Park, Binh Duong.
- 9/ Tien Son Dairy Factory - Tien Son Industrial Park, Bac Ninh.
- 10/ Da Nang Dairy Factory - Hoa Khanh Industrial Park, Da Nang City.
- 11/ Vietnam Powdered Milk Factory - 9 Tu Do Boulevard - Vietnam-Singapore Industrial Park, Thuan An District, Binh Duong Province.
- 12/ Vietnam Dairy Factory - My Phuoc II Industrial Park, Binh Duong.

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Warehouses:

1/ Ho Chi Minh logistic enterprise - 32 Dang Van Bi, Thu Duc District, HCMC.

2/ Hanoi logistic enterprise - Km 10 Highway 5, Duong Xa Ward, Gia Lam District, Hanoi.

Clinic:

An Khang Clinic - 184-186-188 Nguyen Dinh Chieu, Ward 6, District 3, HCMC.

II. ACCOUNTING PERIOD AND ACCOUNTING CURRENCY:

1. Annual accounting period:

The annual accounting period is from 1 January to 31 December.

2. Accounting currency:

The accounting currency is Vietnam Dong (VND).

III. ACCOUNTING STANDARDS AND SYSTEM APPLIED:

1. The accounting system:

- The Group had adopted the Vietnamese Accounting System for enterprises in accordance with the Circular No. 200/2014/TT/BTC issued by the Ministry of Finance on 22 December 2014.
- The Group had prepared the consolidated interim financial statements for the period ended 31 March 2016 in accordance with Vietnamese Accounting Standard No. 25 – *Consolidated Financial Statements and Accounting the investments in the subsidiaries* and Vietnamese Accounting Standard No. 27 – *Interim Financial Statements*.

2. Statement of compliance with accounting standards and system

- None of newly issued or amended Vietnamese Accounting Standards are effective for period ended 31 March 2016.
- The Board of Directors assured to fully comply with the requirements of Vietnamese Accounting Standards and the Vietnamese Accounting System for enterprises in preparation of the consolidated financial statements.

3. Accounting form

The Group applies computerised accounting form.

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IV. ACCOUNTING POLICIES APPLIED:

1. **Basis of preparation:**

- The financial statements have been prepared and presented in Vietnam Dong (“VND”), in accordance with Vietnamese Accounting System for enterprises, the Vietnamese Accounting Standards and the Vietnamese Accounting Principles generally accepted in Vietnam.
- The financial statements are prepared on a historical cost basis.

2. **Foreign exchange rates applied in accounting**

a. For foreign currency transactions:

Are translated at rate of exchange ruling at the transaction dates, foreign exchange differences arising from these transactions are recognised as financial income and expense in the statement of income.

b. For revaluation of closing balance of monetary items denominated in foreign currencies:

- At the reporting date, the Group revaluated the closing balance of monetary items denominated in foreign currencies as follows:
 - + Capital in cash and loans receivable: Revaluated at buying rates of the commercial bank where the Company opens its accounts and has the largest outstanding balance of foreign currencies at the reporting date.
 - + Accounts payable: Revaluated at the selling rate of the commercial bank where the Company opens the account and has the largest outstanding balance of foreign currencies at the reporting date.
- Foreign exchange differences arising from revaluation are recorded in Foreign exchange account, the closing balance will be posted into financial expenses or income (in accordance with Circular 179/2012/TT-BTC).

c. Exchange rates using for revaluation at the reporting date:

As at	Bank	Buying rate	Selling rate
31/12/2015	Joint Stock Commercial Bank for Foreign Trade of Vietnam – HCM Branch	22,450 VND/USD	22,520 VND/USD
31/3/2016	Joint Stock Commercial Bank for Foreign Trade of Vietnam – HCM Branch	22,260 VND/USD	22,320 VND/USD

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3. Cash and cash equivalent recognition principles

a. Cash and cash equivalents recognition principles:

- Cash: comprises cash on hand, cash in banks (call deposits), cash in transit.
- The recognition principles:
 - + Cash on hand: Based on cash receipts and payments slips.
 - + Cash in banks: Based on Debit and Credit Notes from banks together with bank statements or bank confirmation at a particular point of time.
 - + Cash in transit: Based on remittance with outstanding Debit and/or Credit Notes.

b. Cash equivalents:

Are short-term investments, deposits with recoverable period or maturity less than 3 months that are easily convertible to known amounts of cash and are subject to an insignificant risk of changes in value after purchasing at the reporting date.

4. Financial investment recognition principles

a. Trading securities

- Trading securities are those held by the Company for trading purpose (including those with maturity periods more than 12 months that are purchased and resold for making profits), such as: shares, bonds listed in the stock exchange market; other securities and financial instruments;
- Trading securities are initially recognised at cost and determined at fair value of payments at the time of transaction. Trading securities shall be recorded when the Company acquires the ownership, in particular:
 - + Listed securities are recognised at the time of order matching (T+0)
 - + Unlisted securities are recognised at the time the ownership is acquired as prescribed in regulations of the law
- Allowance for diminution in value of trading securities is made for each type of listed and unlisted securities whose market values lower than their carrying amounts in accordance with the Circular No. 89/2013/TT-BTC dated 28 June 2013.

b. Held-to-maturity investments

- Including term deposits at bank (treasury bills and promisory notes), bonds and held-to-maturity loans for the purpose of earning periodically interests and other held-to-maturity investments.
- Held-to-maturity investments are stated at cost and recognised at fair value based on recovery of the investments.

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- All of investments classified as monetary items denominated in foreign currencies are revaluated at actual exchange rates at the reporting date.

c. Loan receivables

- Are loan receivables under an agreement between the parties but not being traded in the market as securities.
- Allowance for doubtful debts is made for each of the doubtful debts based on overdue days in payment of principals according to initial debt commitment (exclusive of the debt rescheduling between contracting parties), or based on the estimated possible loss may arise.

d. Equity investments in other entities:

- Including investments in joint ventures, associates and other long-term holding equity investments.
 - Associates
 - Associates are entities in which the Group has significant influence, but not control, normally by holding 20% to 50% of the voting rights in these entities. Investments in associates are initially stated at cost and accounted using the equity method in the consolidated financial statements. The Group's investments in associates comprise goodwill arising from investment, less accumulated impairment losses.
 - Allowance for diminution in value of investment in joint ventures and associates is made when the investees suffer losses to the extent that the investor may lose its equity investments or allowance for diminution in value of investments to these (except where such a loss was anticipated by the Group's management before making the investment). Allowance is made corresponding to the Group's equity portion in the economic organisations according to the Circular 89/2013/TT-BTC dated 28 June 2013.
 - Allowance for diminution in value of investment in other entities (fair value of the investments cannot be determined at the reporting date) is based on losses of the investees.
 - When disposing an investment, difference between net proceeds and carrying amount of the investment is recognised in the financial income (for profit) or financial expenses (for loss).

5. **Accounts receivable accounting principles**

- The accounts receivable are monitored in detail of receivable terms, receivable parties, kind of currency and other factors upon the Group' managerial requirements.
- The accounts receivable including trade other receivables are recognised as follows:
 - + Accounts receivable from customers include trade receivables arising from buying-selliing transactions such as: Receivables from sales of goods, provision of services, disposals of assets (fixed assets, investment property, financial investments) between the Group and buyers (those

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independent with the seller, including receivables between the parent company and subsidiaries, joint venturers and associates). The receivables also include receivables from export sales from trustors through trustess. Trade receivables are recognised in accordance with revenue accounting standards on recognition timing based on invoices and supporting documents.

+ Other receivables include non-trade receivables, not relating to buying-selling transactions such as:

- Financial income receivables such as: interest income from loans and deposits, dividends and shared profits;

- Receivables from paid on behalf of third parties; Receivables by export entrustees on behalf of entrustors;

- Non-trade receivables such as assets lending, fine receivables, compensatory receivables, shortage assets awaiting for resolution.

- Trade receivables are recognised in accordance with revenue accounting standard – VAS 14 about recognition timing of recognition based on invoices and supporting documents.

- Other receivables are recognised based on reviewed/approved invoices and supporting documents.

- Receivables are classified as the Short-term and Long-term in the Balance sheet based on the remaining period of the receivables at the reporting date.

- Allowance for doubtful debts: is made for each of doubtful debt based on overdue days in payment of principles according to initial debt commitment (exclusive of the debt rescheduling between contracting parties), or based on the estimated loss may arise in accordance with guidance of Circular No. 89/2013/TT-BTC dated 28 June 2013.

6. Inventory recognition principles

a. Inventory recognition principles:

- Inventories are stated at cost which includes purchasing price, processing expenses and all related costs incurred to bring inventories to their present location and condition.

- In case the net realisable value is lower than cost, inventories are stated at the lower (the net realisable value is determined by estimated selling price of inventories less estimated costs of completion and selling expenses).

- In case of goods produced, cost includes all directly attributable costs and manufacturing overheads at normal operation level.

b. Inventory valuation method:

- Raw materials, fuel, spare parts, finished goods, tools and supplies, merchandise inventories are determined on a weighted average basis.

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- Inventories imported during the period are recognised using the actual exchange rate at the time of transaction, the arising foreign exchange differences are recognised in financial income and expense. The import tax payables are determined on import tax rates calculated by the customs authorities under the law regulations.

- Movements of inventories during the period through internal transfers are recognised using the accounting price (transferring price); differences between the accounting price and the average price will be recognised in an account of differences. At the end of the period, the differences are transferred to inventories or cost of goods sold (depending on exporting nature of these inventories).

c. Inventory accounting method:

Perpetual method.

d. Allowance for inventories:

The Group makes allowance for inventories in accordance with Circular No. 89/2013/TT-BTC, dated 28 June 2013 issued by the Ministry of Finance.

7. Fixed asset recognition and depreciation principles:

The Group manages, uses and depreciates its fixed assets in accordance with Circular No. 45/2013/TT-BTC dated 25 April 2013.

a. Principles of tangible and intangible fixed assets recognition:

➤ **Tangible fixed assets:**

- Tangible fixed assets are stated at: Cost less accumulated depreciation.
- Cost of tangible fixed assets comprises all costs incurred to bring the asset to its working condition for its intended use.
- Cost of imported fixed assets is recognised using the actual exchange rate at the time of transaction, foreign exchange differences arising from purchasing of fixed assets are recognised in financial income and expense. Expenditure incurred after initial recognition of tangible fixed assets is capitalised if it has resulted in an improvement from the use of tangible fixed assets beyond their originally assessed standard of performance. The expenditure which does not meet the above criteria is recognised as expenses in the period.
- The expenditure incurred after initial recognition of tangible fixed assets is capitalised if it has resulted in an improvement from the use of tangible fixed assets beyond their originally assessed standard of performance. The expenditure which does not meet the above criteria is recognised as expenses in the period.
- When fixed assets are sold or disposed, the cost and accumulated depreciation are written off and any gains or losses arising from disposal are recognised in other income or other expenses in the period.

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- Development costs for cows are capitalised until they reach their mature age and transferred to fixed assets to be depreciated.

➤ **Intangible fixed assets:**

- Land use rights comprise all of actual expenses that the Group has paid out, directly relating to the land use area, including: purchase price, cost of compensation, site clearance cost, leveling and registration fees, etc.
- Land use rights comprise:
 - + those granted by the State for which land use payments are collected;
 - + those acquired in a legitimate transfer
 - + rights to use leased land obtained before the effective date of Land Law 2003 for which land rental have been prepaid for a period over 5 years and land use right certificate was issued by authority of competent jurisdiction.
- Land use rights with definite period are stated at cost less accumulated amortisation. The initial cost of land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights.
- Software is all costs that the Group has paid out til the testing stage and the software is put into use.

b. **Depreciation method:**

- Tangible fixed assets are depreciated on a straight-line basis. The useful lives (relating to depreciation rate) are as follows:

Category	Timing (years)
Building and structures	10 - 50
Machinery and equipment	8 - 15
Motor vehicles, transmission equipment	10
Tools and equipment	3 - 10
Livestock	6

- Intangible fixed assets which are land use rights with definite period land use rights are amortised on a straight-line basis over the valid term of land use rights certificate. Intangible fixed assets which are land use rights with indefinite period are stated at cost and not amortised.
- Software is amortised over 6 years. Land use rights with indefinite period stated at cost and not amortised.

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8. Investment property recognition principles

- Investment property includes land use rights, buildings, or part of buildings or land with buildings, infrastructure held by the Group in order to gain income from leasing or held for price appreciation other than using for manufacturing, providing goods or services, using in management purposes or selling in a normal operation period.
- The cost of an investment property comprise the expenses (cash and cash equivalents) which the Group paid out or the fair value of the exchanging amounts to obtain the investment property from the time of purchasing and finish constructing of that investment property.
- Expenses relating to the investment property after the initial recognition should be recorded as manufacturing and operating expenses during the period, unless these expenses possibly help the investment property to generate economic benefits in the future more than the initial assessment, the expenses are capitalised to the cost of the investment property.
- Depreciation: Investment property held to earn rental is depreciated on a straight-line basis to reduce its cost over its estimated useful lives. The Group does not depreciate its investment property held for price appreciation. Investment property, which is land use rights with indefinite period, are stated at cost and not depreciated.
- Disposal: Gains and losses from disposal of investment property are determined by the difference between proceeds from disposal and carrying amount of the investment property and are recognised as income or expenses in the statement of income.

9. Deferred income tax recognition principles

- Deferred income tax assets: is income tax refundable in the future based on deductible temporary differences.
- Deferred tax assets are recognised when it is probable that future taxable profits will be available against which the temporary differences can be utilised. The carrying amount of deferred tax assets is reassessed at the reporting date and reduced to the extent that future taxable profit will be available against which part or all of deferred tax assets therefrom can be utilised.
- Deferred tax assets determined at the estimated tax rate applied for the year of realisation or settlement of assets and liabilities using the tax rates enacted at the end of reporting year.

10. Prepaid expenses recognition principles

- Prepaid expenses represented actual expenses incurred relating to the manufacturing and operating results of a number of accounting periods and the transfer of these expenses into the manufacturing and operating expenses of the subsequent accounting periods.

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- Prepaid expenses: are recognised at cost and classified into short-term and long-term expenses in the Balance sheet based on prepayment period of each contract.
- Amortisation method of prepayments complies with the following principles:
 - + Based on determined useful lives: This method is applied to prepaid housing/land rental.
 - + Based on estimated useful lives: This method is applied to advertising expenses, overhaul expenses, amortised tools and supplies, etc.

11. Payable liabilities recognition principles:

- Payable liabilities is monitored in details by terms, suppliers, kind of currency and other factors depending on the Company's managerial demand.
- Accounts payable to suppliers, loan payables and other payables are payables determined probably in value and timing and recognised at actual obligations incurred as follows:
 - + Accounts payable to suppliers: include trade payables from transactions of trading goods, services and assets between the Company and suppliers (which are independent units to the Company, including payables between the parent company and subsidiaries, joint ventures and associates). These payables include import payables through the trustees (in the entrusted import transactions)
 - + Other payables include non-trade payables which not relating to trading activities such as:
 - Payables relating to financial expenses, such as: interest payables, dividends and shared profit payables, payables for investment activities;
 - Payables on behalf of third parties; payables from entrustors to defined parties in entrusted im-export transactions;
 - Non-trade payables such as: payables of borrowed assets, penalty payables, compensations payables, shortage of assets awaiting for resolution, social insurance, health insurance, severance allowance, trade union, etc.
- Accounts payable are classified as short-term and long-term in the Balance sheet based on the remaining maturity period of these payables at the reporting date.

12. Borrowing and finance lease liabilities recognition principles

- Including borrowings, finance lease liabilities, excluding borrowings in form of bonds issuance or preference shares with a compulsory term that issuers have to repurchase these securities at a particular point of time in the future.

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- The Group monitor its borrowings and finance lease liabilities in detail by loan owners and classification of short-term and long-term period to settle.
- Expenses directly relating to the borrowings are recognised in financial expenses, except those incurred from separate borrowings for the purpose of investing, constructing or manufacturing work in progress are capitalised.

13. Accrued expense recognition principles:

- Including accrued expenses for goods and service received from seller or provided to buyers in the reporting period but not yet actually paid due to lack of receipts or accounting documents, are recorded to manufacturing and operating expense of the reporting period.
- The Group recognises accrued expenses under main categories as follows:
 - + Promotional expenses: accrued on progress of sales promotion campaign (mainly based on revenue targets).
 - + Advertising expenses: accrued on progress of advertising programme and duration of advertising contracts.
 - + Housing and land rental: accrued on the timing stated in contracts.
 - + Other expenses: accrued on contracts' terms.

14. Provision recognition principles and methods

- Value of provision is recorded on the most appropriate estimation of the amounts paying out to settle the obligations at the end of the accounting period.
- The Group recognised provision under main categories as follows:
 - + Severance allowances regulated in Social Insurance Laws and current guidance documents
 - + Regular fixed assets maintenance and repair allowances (technical demand)
 - + Other provisions

15. Unearned revenue recognition principles

- Unearned revenue includes: revenue received in advance (such as: advances received from customers for leasing assets and infrastructures in many accounting periods, interest received in advance in granting capital or purchasing of debt instruments); and other unearned revenue (such as: differences in sales prices between deferred payment and immediate payment, revenue corresponding to value of goods, service or sales discounts for customers in traditional customer programme, etc); excluding: advances received from

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customers that the Group has not yet provided goods, merchandises, services; revenue not yet received from leasing assets or providing the services in a number of periods.

- Revenue received in advance is amortised on the straight-line basis based on the number of periods of cash collection.

16. Equity recognition principles

The Group's equity capital includes:

- Share capital: Based on actual capital contributed by shareholders.
 - + Share capital is represented the par value and monitored in details of ordinary shares with voting rights and preference shares. Currently, the Group only has the ordinary shares with voting rights.
 - + Capital surplus: is the difference between contributed capital at par value and at share issued price; is the difference between buying price of treasury shares and their re-issued price.
- Other capital: is appropriated from operating results or being gifted, donated, sponsored and assets revaluation.
- The Group's profit after tax is appropriated to shareholders as dividends after approval by Shareholders at the Company's Annual General Meeting and after making appropriation to reserve funds in accordance with the Company's Charter.
- Dividends are declared and paid based on the estimated profits. The official dividends will be declared and paid in the following annual period from the retained profit upon approval by Shareholders at the Company's Annual General Meeting.
- Equity funds are appropriated in accordance with the Company's Charter as follows:
 - + Investment and development fund is appropriated from 10% of profit after tax.
 - + Bonus and welfare fund is appropriated from 10% of profit after tax.
- The utilisation of the above funds must be approved by Shareholders, the Board of Management or Chief Executive Officer, depending on the nature and scale of the transactions defined in the Charter and Company's Financial regulations.

17. Revenue and financial income recognition principles and method

- For merchandise inventories and finished goods: Revenue is recognised when significant risks and rewards of ownership have been transferred to the buyer and there are no significant uncertainties regarding payment, related expenses and possibility of goods return.

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- For services: Revenue is recognised when there are no significant uncertainties regarding payment of cash or related expenses. In case the services are rendered in a number of accounting periods, revenue amount for each period is determined in proportion to the stage of completion of services at the end of the period.
- For interest, dividends and shared profits: Income is recognised when the Group is able to receive the economic benefits from these activities and the benefits are determined reliably.
 - + Interest: Income is recognised based on duration and interest rate in each period.
 - + Dividends and shared profits: Income is recognised when the Group is entitled to receive dividends or shared profits from capital contribution.

18. Revenue deductions accounting principles

- Revenue deductions included:
 - + Sales discounts: are discounts listed for customers who purchase in bulk, excluding sales discounts for customers presented in the VAT or sales invoices.
 - + Sales allowances: is deduction for customers who purchase defect products, low-quality and deteriorated goods or goods with incorrect specification as stated in economic contracts; excluding sales discounts for customers presented in VAT or sales invoices.
 - + Sales returns: due to violations of commitments, economic contracts, low quality or incorrect types and specifications.
- In case goods sold or services provided in the previous year/period but sales discounts, sales allowances, sales returns incur in the following year/period, the Group recognises as the following principles:
 - + If incurred before issuance of financial statements: reducing revenue in the financial statements of the reporting period.
 - + If incurred after issuance of financial statements: reducing revenue of the occurrence period.

19. Cost of goods sold accounting principles

- Including the cost of products, goods, services, investment property sold during the period (including depreciation; repair; expenses for investment property leasing transaction, expenses for transfer and disposal of investment property, etc.) is recorded corresponding to revenue of the period.
- For cost of direct raw materials consumed which is over the normal level, labour cost, manufacturing overheads not allocated to finished goods are recorded directly into the cost of sales (after deducting compensations, if any) even if products and goods are not yet determined to be consumed.

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20. Financial expenses accounting principles

- Losses relevant to financial investment activities:
 - + Losses from outside investment capital: Recorded on actual incurred basis.
 - + Losses from securities investment: Made for each of the listed and unlisted securities whose market prices lower than their carrying amounts.
- Borrowing cost: Recorded monthly on loan principles, interest rates and number of actual borrowing days.
- Expenses on capital contribution in joint ventures, associates and securities transfer: on actual incurred basis.
- Foreign exchange losses: recorded when there is a difference between actual transaction rate and accounting rate and when there is a loss in revaluation of monetary items denominated in foreign currencies.

21. Current and deferred income tax recognition principles and method

- Corporate income tax expenses (or corporate income tax income): is total current and deferred income tax expenses (or total current and deferred tax) in determining profit or loss of a period.
 - + Current income tax expenses: is corporate income tax payable calculated on taxable profit during the year and current corporate income tax rate. Current income tax is calculated on taxable income and applicable tax rate during the tax period. Difference between taxable income and accounting profit is from adjustment of differences between accounting profit and taxable income in accordance with current tax policies.
 - + Deferred income tax expenses: is corporate income tax payable in the future arising from: recognising deferred income tax payable during the year; reversing deferred tax assets recognised in previous years/periods; not recognising deferred tax assets or deferred tax liabilities arising from transactions that directly recorded to equity.
- The Company has an obligation pay income tax at rates ranging from 15% to 22% of taxable profits, depending on principle activities of its factories.

22. Classification of financial instruments

Solely for the purpose of providing disclosures about the significance of financial instruments to the Group's financial position and results of operations and the nature and extent of risk arising from financial instruments, the Group classifies its financial instruments as follows:

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a. Financial assets

➤ **Financial asset at fair value through profit or loss**

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by management as held for trading. A financial asset is considered as held for trading if:
 - It is acquired principally for the purpose of selling it in the near term;
 - There is evidence of a recent pattern of short-term profit-taking; or
 - A derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Group as financial assets at fair value through profit or loss.

➤ **Held-to-maturity investments**

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Group has the positive intention and ability to hold to maturity, other than:

- Those that the Group upon initial recognition designates as financial assets at fair value through profit or loss;
- Those that the Group designates as available-for-sale; and
- Those that meet the definition of loans and receivables.

➤ **Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- That the Group intends to sell immediately or in the near term, which are classified as held for trading, and those that the entity on initial recognition designates as financial assets at fair value through profit or loss;
- That the Group upon initial recognition designates as available-for-sale; or
- For which the Group may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale.

➤ **Available-for-sale financial assets**

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or that is not classified as:

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- Financial assets at fair value through profit or loss;
- Held-to-maturity investments; or
- Loans and receivables.

b. Financial liabilities

➤ Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by management as held for trading. A financial liability is considered as held for trading if:
 - It is incurred principally for the purpose of repurchasing it in the near term;
 - There is evidence of a recent pattern of short-term profit-taking; or
 - A derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Group as financial liabilities at fair value through profit or loss.

➤ Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised costs.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

23. Consolidation

➤ Subsidiaries

- Subsidiaries are the entities that the Group has the power to govern their financial and operating policies, normally with more than half of the voting rights. The existence and effectiveness of potential voting rights which are exercised or converted are considered in assessing whether the Group has a control over these entities or not. Subsidiaries are consolidated fully from the date of that control transferred to the Group. The consolidation ceases when that control is no longer exists.
- Acquisition accounting method is applied by the Group to account the acquisition of subsidiaries. The purchase prices is recognised at fair value of exchanged assets, issued equity instruments and incurred or confirmed liabilities at the exchanging date, plus expenses directly attributable to purchase transaction. Determinable assets, accounts payable and contingent liabilities recognised at consolidation are initially

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determined at fair value at the purchasing date, regardless of minority interest. Surplus of purchase price over the buyer's interest in net assets value is considered as goodwill. If the buyer's interest in net assets value is higher than purchase price, the difference is recognised promptly to the statement of income.

- Transactions, receivables, payables and interest, unrealised losses incurred between the Group's subsidiaries will be eliminated in consolidation. Subsidiaries's accounting polociies will be changed, if necessary, to ensure the consistency with the Group's accounting policies.

➤ **Transactions and interest of minority interest**

- The Group applies the same policies with the third parties for transactions with minority interest. Gains or losses from sales of part of minority interest is recognised in the statement of income. The purchasing from minority interest will generates goodwill, which is the surplus of payment and the remaining net asset value stated in the subsidiary' accounting book.

➤ **Associates**

- Associates are entities in which the Group has significant influence, but not control, through the holding of 20% to 50% voting rights of these entities. Investment in associates is accounted using equity method and stated at cost. The Group's investment in associates includes goodwill arising from investment, less accumulated impairment of assets.
- The Group's shared profit from investment in associates is recognised in the consolidated statement of income, and the share of reserve's movements after investing in associates is recognised in the consolidated reserve. Accumulated changes after investing in associates will be adjusted to carrying amount of the investments. When the Group's share of losses from investees equals or exceeds its interest in an equity accounted investees, the Group will not recognise such losses except to the extent that the Group has an obligation or already paid on behalf of the associates.
- Unrealised gains or losses from transactions between the Group and its associates are eliminated in gains from investment to associates. Subsidiaries's accounting polociies will be changed, if necessary, to ensure the consistency with the Group's accounting policies.

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V. FINANCIAL RISK MANAGEMENT:

Financial risk factors:

- The Group assesses the following risks from its use of financial instruments:
 - Market risk
 - Liquidity risk
 - Credit risk
- The Board of Management has overall responsibility for the establishment and oversight of the risk management principles. The Board of Management establishes policies to identify and analyse the risks faced by the Group, to set appropriate risk controls and limits, and to monitor risks and adherence to risk limits. Risk management system and policies are reviewed regularly to reflect changes of market conditions and the Group's activities.

1. **Market risk**

- Market risk is the risk that fair value or future cash flows of a financial instrument will be affected by the volatility of market price. Market risk included 3 types of risk: currency risk, interest rate risk and other market price risk. The objective of market risk management is to manage and control market risk exposures to the Group within acceptable level, while optimising the return.

a. Currency risk

- The Group is exposed to currency risk on sales and purchases that are denominated in currencies other than VND. These currencies are mainly USD and EUR (other currencies have insignificant transactions).
- The Group's exposure to currency risk is managed by retaining the exposure at an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short-term over-exposures and planning a payment schedule of foreign currencies with the highest possible accuracy. During the year, the Board of Management decided to use USD buying forward contract to settle USD loans when they fall due, in order to hedge the interest rate fluctuations.
- Exposures to currency risk of the Group from USD and EUR is as follows:

As at 31 Mar 2016

	Foreign currencies		VND equivalent	
	USD	EUR	USD	EUR
Financial assets				
Cash on hand and cash in banks	28,078,733,84	32,616,88	625,032,615,278	821,423,506
Trade and other receivables	31,894,883,11	-	709,980,098,038	-
	<u>59,973,616,95</u>	<u>32,616,88</u>	<u>1,335,012,713,316</u>	<u>821,423,506</u>
Financial liabilities				
Trade and other paybles	<u>(7,342,015,09)</u>	<u>(1,319,145,97)</u>	<u>(163,873,776,742)</u>	<u>(33,578,860,666)</u>
Exposure to currency risk	<u>52,631,601,86</u>	<u>(1,286,529,09)</u>	<u>1,171,138,936,574</u>	<u>(32,757,437,160)</u>

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As at 31 Dec 2015

	Foreign currencies		VND equivalent	
	USD	EUR	USD	EUR
Financial assets				
Cash on hand and cash in banks	22,791,962.78	19,731.04	511,679,564,411	481,733,342
Trade and other receivables	13,886,927.06	-	311,761,512,396	-
	36,678,889.84	19,731.04	823,441,076,807	481,733,342
Financial liabilities				
Trade and other paybles	(24,515,508.23)	(1,363,804.93)	(552,089,245,340)	(33,700,983,625)
Exposure to currency risk	12,163,381.61	(1,344,073.89)	271,351,831,467	(33,219,250,283)

Major exchange rates applied during the year are as follows:

	31/12/2015		31/12/2015	
	VND		VND	
	Selling rate	Buying rate	Selling rate	Buying rate
USD	22,320	22,260	22,520	22,450
EUR	25,455	25,184	24,711	24,415

- As at 31 Mar 2016, if VND weakens/strengthens by 1% against USD, while all other variables remain constant, profit after tax for the year is higher/lower by 9,369,111,493 VND, mainly due to foreign exchange gains/losses from translating trade receivables and payables denominated in USD.
- As at 31 mar 2016, if VND weakens/strengthens by 3% against the EUR, while all other variables remain constant, profit after tax for the year is lower/ higher by 786,178,492 VND, mainly due to foreign exchange losses/ gains from translating the trade receivables and payables denominated in EUR.

b. Price risk

- The Group has equity investments to listed and unlisted companies and is exposed to risk from price fluctuation of these investments. Risk factors impacting these investments' results include operating result and financial position of investees and market conditions. The Board manages risk related to operating result and financial position by selecting industries and entities to invest in. Risk factors related to market conditions are itself impacted by general economic condition of Vietnam and investors' behaviours, which are out of the Board's control. These factors have caused market conditions to be volatile in recent years.
- For investments in listed securities, if the securities' prices increase/decrease by 10% while all other variables (including tax rate) remain constant, the Group's consolidated profit after tax is 47,639,819 VND higher/lower corresponding to the tendency of price fluctuation.

c. Interest rate risk

Interest rate fluctuation does not have any significant impact on the Group's net profit after tax.

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2. Credit risk

- Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and mainly arises from the Group's receivables.

- Exposure to credit risk:

The total carrying amounts of financial assets represent maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

	31/3/2016	31/12/2015
Cash and cash equivalents	1,226,715,520,251	1,357,221,465,842
Held to maturity investment	9,688,822,000,000	8,751,188,500,000
Trade and other receivables	3,119,568,068,029	2,525,445,056,752
	<u>14,035,105,588,280</u>	<u>12,633,855,022,594</u>

- Cash, cash equivalents and term deposits:

Cash, cash equivalents and term deposits at banks of the Group are mainly held with well-known financial institutions. Management does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Group.

- Held to maturity investments

- Held to maturity investments include corporate bonds and term deposits. Term deposits at bank are mainly held with well-know financial institutions. Management does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Group.
- The Group's exposure to credit risk from investing in bonds is influenced by individual characteristics of the instrument issuer. In managing this risk, the Group's management analyses the creditworthiness of the issuer before buying. Management assessed that the issuers had good track records and believe that credit risk on those instruments is low.
- There was no allowance for diminution in value of held to maturity investments during the year.

- Trade and other receivables

- The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer.
- The Group's management has established a credit policy under which each new customer is analysed individually for creditworthiness before payment and delivery terms and conditions are offered. Credit purchase limit is established for each customer, which represents the maximum amount without approval from the Board of Directors. Customers that fail to meet the Group's benchmark creditworthiness may transact with the Group only on a prepayment basis.
- The Group makes allowance for diminution in value to present estimated losses from trade and other receivables and investments. Main component of the allowances are a particular loss relevant to particular level of major losses to each customer and overall losses level of similar financial assets, which are

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determined when these risks could have been incurred but not yet identified. The overall losses level are determined on statistics data of historical payments of similar financial assets.

a. Financial assets neither past due nor impaired:

- Cash in banks and investments in bonds which are neither past due nor impaired are deposits at banks with high credit rating in Vietnam. Trade and other receivables which are neither past due nor impaired are mainly from companies having good collection history with the Group.
- Trade and other receivables of the Group which are neither past due nor impaired amount to 3,045,469,352,193 VND (at 31/12/2014: 2,447,561,028, 120 VND).

b. Financial assets overdue and/or impaired:

- There are no financial assets which are past due and/or impaired but receivables.
- Receivables past due but not impaired are as follows:

	31/3/2016	31/12/2015
Past due 1 to 30 days	91,718,565,379	96,899,185,010
Past due 31 to 60 days	10,948,109,605	23,779,538,115
Past due 61 to 90 days	4,404,280,928	3,602,627,830
Past due more than 90 days	1,652,631,271	2,661,741,428
	<u>108,723,587,183</u>	<u>126,943,092,383</u>

- Carrying amounts of impaired receivables and movement of related allowances for doubtful debts are as follows:

	31/3/2016	31/12/2015
Gross amount	4,063,300,460	3,211,964,123
Less: allowance for doubtful debts	(3,398,293,226)	(3,211,964,123)
	<u>665,007,234</u>	<u>-</u>

	31/3/2016	31/12/2015
Opening balance	3,211,964,123	5,917,834,434
Increase in allowance	783,835,600	36,939,471
Written-off bad debts	(571,028,593)	(2,905,930,653)
Translation differences	(26,477,904)	163,120,871
Closing balance	<u>3,398,293,226</u>	<u>3,211,964,123</u>

3. Liquidity risks:

- Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's policy is to frequently oversight current and future liquidity to enable the Group to reserve sufficient cash to meet its requirement on short-term and long-term liquidity. Cash hold and net cash flows generated from operating activities of the Group are sufficient to pay its due liabilities in the coming fiscal year.

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- Below is analysis of the Group's financial liabilities with fixed or determined payments according to relevant maturities based on the remaining period from the reporting date to their contractual maturity dates. The amounts stated in the below table are undiscounted contractual cash flows.

	Carrying amount	Contractual cash flows	Within 1 year	1 – 2 years	2 – 5 years	More than 5 years
As at 31 Mar 2016						
- Accounts payable – trade	1,432,404,584,830	1,432,404,584,830	1,432,404,584,830	-	-	-
- Payables to employess	127,798,211,943	127,798,211,943	127,798,211,943	-	-	-
- Accrued expenses	1,320,006,293,261	1,320,006,293,261	1,320,006,293,261	-	-	-
- Other short-term payables	647,683,902,314	647,683,902,314	647,683,902,314	-	-	-
- Other long-term payables	2,251,866,120	2,251,866,120	-	2,251,866,120	-	-
- Short-term borrowings and liabilities	1,499,433,453,402	1,510,419,189,750	1,510,419,189,750	-	-	-
- Long-term borrowings and liabilities	255,684,975,403	270,854,052,403	5,056,359,000	5,056,359,000	260,741,334,403	-
	<u>5,285,263,287,273</u>	<u>5,311,418,100,621</u>	<u>5,043,368,541,098</u>	<u>7,308,225,120</u>	<u>260,741,334,403</u>	<u>-</u>
As at 31 Dec 2015						
- Accounts payable – trade	2,193,602,809,261	2,193,602,809,261	2,193,602,809,261	-	-	-
- Payables to employees	452,476,117,228	452,476,117,228	452,476,117,228	-	-	-
- Accrued expenses	593,485,587,927	593,485,587,927	593,485,587,927	-	-	-
- Other short-term payables	644,468,337,067	644,468,337,067	644,468,337,067	-	-	-
- Other long-term payables	2,814,519,233	2,814,519,233	-	2,814,519,233	-	-
- Short-term borrowings and liabilities	1,475,358,507,208	1,493,250,150,278	1,493,250,150,278	-	-	-
- Long-term borrowings and liabilities	368,170,178,853	397,799,646,142	33,297,676,461	101,787,994,278	262,713,975,403	-
	<u>5,730,376,056,777</u>	<u>5,777,897,167,136</u>	<u>5,410,580,678,222</u>	<u>104,602,513,511</u>	<u>262,713,975,403</u>	<u>-</u>

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4. Fair value measurement

Fair value of financial assets and liabilities, together with their carrying amounts shown in the balance sheet, are as follows:

	Note	31/3/2016		31/12/2015	
		Carrying amount	Fair value	Carrying amount	Fair value
Categorised as financial assets at fair value through profit or loss:					
- Short-term investments in listed equity instruments held-to-maturity	(ii)	-	-	-	-
Categorised as held-to-maturity investments:					
- Corporate bonds	(v)	490,000,000,000	Note (v)	490,000,000,000	Note (v)
- Term deposits	(i)	9,688,822,000,000	9,688,822,000,000	8,751,188,500,000	8,751,188,500,000
Categorised as loans and receivables:					
- Cash and cash equivalents	(i)	1,226,715,520,251	1,226,715,520,251	1,357,221,465,842	1,357,221,465,842
- Trade and other receivables	(i)	3,119,568,068,029	3,119,568,068,029	2,525,445,056,752	2,525,445,056,752
Categorised as available-for-sale:					
- Short-term investments in listed equity instruments available-for-sale	(ii)	1,086,471,196	595,614,939	1,672,629,461	976,688,804
- Short-term investments in unlisted equity instruments available-for-sale	(iii)	82,308,237,616	10,563,718,516	82,308,247,116	10,808,824,316
- Other short-term investments	(v)	442,000,000,000	Note (v)	442,000,000,000	Note (v)
- Long-term investments in listed equity instruments available-for-sale	(ii)	-	-	-	-
- Long-term investments in investment funds	(iv)	10,270,276,240	2,788,385,926	10,270,276,240	5,530,149,292
- Other long-term investments	(v)	9,201,360,000	Note (v)	1,108,200,000	Note (v)
Categorised as liabilities at amortised cost:					
- Trade and other payables	(i)	5,285,263,287,273	5,285,263,287,273	5,730,376,056,777	5,730,376,056,777

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i. Cash and cash equivalents, term deposits, trade and other receivables, trade and other payables

Carrying amounts of these financial assets and financial liabilities approximate their respective fair value due to the short-term maturity of these instruments.

ii. Short-term and long-term investments in listed equity securities

Market value of equity securities listed on the Ho Chi Minh Stock Exchange is based on the closing prices of the last official trading date of the period/year at the Ho Chi Minh Stock Exchange.

iii. Short-term investments in unlisted equity instruments

Market value of unlisted equity securities is based on the average of trading prices provided by 03 (three) securities companies.

iv. Long-term investments in investment funds

Market value of investment funds is based on net assets value of funds portfolio which is certified by the the appointed security company and supervisory bank.

v. Short-term corporate bonds, other short-term investments, long-term corporate bonds, and other long-term investments

The Group has not determined fair values of these financial assets and liabilities for disclosure in accordance with Article 28 of Circular No. 210/2009/TT-BTC dated 6 November 2009 of the Ministry of Finance because (i) quoted prices in active market are not available for these financial assets and liabilities; and (ii) Vietnamese Accounting Standards and the Vietnamese Accounting System for enterprises do not provide guidance on measurement of fair value in case where quoted prices in active market are not available. Fair value of these financial instruments may be different from their carrying amounts.

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VI. SUPPLEMENT INFORMATION TO ITEMS DISCLOSED IN THE INTERIM CONSOLIDATED BALANCE SHEET:**1. Cash and cash equivalents**

	<u>Closing balance</u>	<u>Opening balance</u>
- Cash on hand	1,614,418,537	1,461,134,841
- Cash in banks	1,222,215,520,252	1,211,056,465,843
- Cash in transit	-	-
- Cash equivalents	4,500,000,000	146,165,000,000
• Deposits with maturity of less than 3 months	4,500,000,000	146,165,000,000
• Shares, Bonds, treasury bill, promissory note	-	-
Total	<u>1,228,329,938,789</u>	<u>1,358,682,600,684</u>

2. Accounts receivable

	<u>Closing balance</u>	<u>Opening balance</u>
Short-term receivable from customers		
- ABDULKARIM ALWAN FOODSTUFF TRADING (LLC)	637,961,579,888	203,761,695,760
- Other receivables for customers	2,200,048,684,335	1,998,634,359,543
Total	<u>2,838,010,264,223</u>	<u>2,202,396,055,303</u>

In which, receivable from customers who are related parties:

Joint ventures, associates

Asia Saigon Food Ingredients Joint Stock Company	-	-
Total	<u>-</u>	<u>-</u>

3. Other receivables

	<u>Closing balance</u>		<u>Opening balance</u>	
	<u>Cost</u>	<u>Allowance</u>	<u>Cost</u>	<u>Allowance</u>
a. Short-term	305,975,242,192	(317,912,100)	359,995,340,900	(34,409,000)
- Interest income on deposits	204,794,368,457	-	212,366,875,509	-
- Interest income from bonds and loan receivables	25,539,041,074	-	16,252,054,779	-
- Receivables from employees	653,369,427	-	851,613,738	-
- Advances to employees	2,563,741,087	-	2,472,642,740	-
- Collaterals, deposits	3,647,425,522	-	3,413,858,029	-
- Import tax refundable	36,375,716,419	-	51,308,507,620	-
- Rebates receivable from suppliers	16,344,540,352	-	54,213,539,996	-
- Others	16,057,039,854	(317,912,100)	19,116,248,489	(34,409,000)
b. Long-term	14,270,733,421	-	15,324,688,421	-
- Collaterals, deposits	8,019,946,595	-	8,077,003,595	-
- Others	6,250,786,826	-	7,247,684,826	-
Total	<u>320,245,975,613</u>	<u>(317,912,100)</u>	<u>375,320,029,321</u>	<u>(34,409,000)</u>

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4. Shortage of assets awaiting for resolution

	<u>Closing balance</u>		<u>Opening balance</u>	
	<u>Quantity</u>	<u>Cost</u>	<u>Quantity</u>	<u>Cost</u>
Inventories	-	6,341,075	-	-
Total	-	6,341,075	-	-

5. Bad debts

	<u>Closing balance</u>		<u>Opening balance</u>	
	<u>Cost</u>	<u>Recoverable amount</u>	<u>Cost</u>	<u>Recoverable amount</u>
Total value of receivables, loans that are overdue or not pass due but hardly recoverable	1,040,540,934	-	34,409,000	-
Total	1,040,540,934	-	34,409,000	-

In which:

	<u>Overdue from 1 to 30 days</u>	<u>Overdue from 31 to 60 days</u>	<u>Overdue from 61 to 90 days</u>	<u>Overdue more than 90 days</u>
- <i>Nguyen Cao Son</i>	-	-	-	950,010,334

6. Long-term work in progress

	<u>Closing balance</u>	<u>Opening balance</u>
- Cows under 16 months of age	122,091,124,286	82,393,992,187
Tổng	122,091,124,286	82,393,992,187

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7. Financial investments**a. Trading securities**

	Closing balance			Opening balance		
	Cost	Fair value	Allowance	Cost	Fair value	Allowance
- Total value of shares	83,394,708,812	11,159,333,455	(72,235,445,147)	83,980,876,577	11,785,513,120	(72,195,440,247)
In which :						
+ <i>An Binh Commercial Joint Stock Bank (ABB)</i>	82,283,660,000	10,539,140,900	(71,744,519,100)	82,283,660,000	10,784,237,200	(71,499,422,800)
+ <i>Others</i>	1,111,048,812	620,192,555	(490,926,047)	1,697,216,577	1,001,275,920	(696,017,447)
- Total value of bonds	-	-	-	-	-	-
- Other investments	442,000,000,000	442,000,000,000	-	442,000,000,000	442,000,000,000	-
+ <i>Bao Viet Commercial Joint Stock Bank</i>	442,000,000,000	442,000,000,000	-	442,000,000,000	442,000,000,000	-
Total	525,394,708,812	453,159,333,455	(72,235,445,147)	525,980,876,577	453,785,513,120	(72,195,440,247)

Movements in allowance for diminution in value of short-term investments during the period are as follows:

	Current period	Previous period
- Opening balance	(72,195,440,247)	(139,208,371,400)
- Allowance made	(245,096,300)	(13,688,180,000)
- Written back	15,666,000	3,986,858,900
- Allowance utilised	185,235,106	3,711,139,017
- Currency translation differences	4,190,294	-
Closing balance	(72,235,445,147)	(145,198,553,483)

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b. Investments in other entities

	% of		Closing balance			Opening balance		
	equity owned	voting rights	Cost	Fair value (*)	Allowance	Cost	Fair value (*)	Allowance
Investments in associates			409,109,083,569	-	-	397,130,670,931	-	-
- Asia Saigon Food Ingredients Joint Stock Company	15,00%	15,00%	56,959,271,153	-	-	52,497,084,828	-	-
- Miraka Limited	22,81%	22,81%	352,149,812,416	-	-	344,633,586,103	-	-
Investments in other entities			19,471,636,240	-	(7,481,890,314)	11,378,476,240	-	(4,740,126,948)
- Vietnam Growth Investment Fund (VF2)			10,270,276,240	-	(7,481,890,314)	10,270,276,240	-	(4,740,126,948)
- An Khang Clinic - Pharmacy			300,000,000	-	-	300,000,000	-	-
- APIS Joint Stock Company			8,100,000,000	-	-	-	-	-
- Others			801,360,000	-	-	808,200,000	-	-
Total			428,580,719,809	-	(7,481,890,314)	408,509,147,171	-	(4,740,126,948)

(*) At the reporting day, fair value of this investment was not available

Movements in allowance for diminution in value of short-term investments during the period are as follows:

	<u>Current period</u>	<u>Previous period</u>
- Opening balance	(4,740,126,948)	(4,857,290,601)
- Allowance made	(2,741,763,366)	(5,094,289)
- Written back	-	-
- Allowance utilised	-	-
Closing balance	(7,481,890,314)	(4,862,384,890)

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c. Held-to-maturity investments

	Closing balance		Opening balance	
	Cost	Carrying value	Cost	Carrying value
<i>Short-term</i>	<i>8,852,226,000,000</i>	<i>8,852,226,000,000</i>	<i>8,214,592,500,000</i>	<i>8,214,592,500,000</i>
- Term deposits	8,852,226,000,000	8,852,226,000,000	8,214,592,500,000	8,214,592,500,000
- Bonds	-	-	-	-
- Other investments	-	-	-	-
<i>Long-term</i>	<i>836,596,000,000</i>	<i>836,596,000,000</i>	<i>536,596,000,000</i>	<i>536,596,000,000</i>
- Term deposits	346,596,000,000	346,596,000,000	46,596,000,000	46,596,000,000
- Bonds	490,000,000,000	490,000,000,000	490,000,000,000	490,000,000,000
- Other investments	-	-	-	-
Total	<u>9,688,822,000,000</u>	<u>9,688,822,000,000</u>	<u>8,751,188,500,000</u>	<u>8,751,188,500,000</u>

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8. Inventories

	Closing balance		Opening balance	
	Cost	Allowance	Cost	Allowance
- Goods in transit	219,191,454,881	-	713,368,097,247	-
- Raw materials, fuel, technical materials	2,767,464,989,699	(3,264,154,931)	2,042,354,953,351	(4,540,567,450)
- Tools and supplies	12,491,530,564	-	14,690,611,647	-
- Work in progress	60,915,369,654	-	40,459,630,933	-
- Finished goods	908,146,986,376	(10,897,037,743)	924,779,281,513	(12,733,536,731)
- Merchandise inventories	67,252,048,458	-	63,254,608,363	-
- Goods on consignment	8,569,153,769	-	28,462,136,899	-
Total	4,044,031,533,401	(14,161,192,674)	3,827,369,319,952	(17,274,104,181)

Movements in allowance for inventories during the year are as follows:

	Current period	Previous period
- Opening balance	(17,274,104,181)	(13,124,371,843)
- Allowance made	(677,214,221)	(1,811,424,778)
- Written back	2,362,941,805	3,551,890,802
- Allowance utilised	1,427,183,923	312,957,539
Closing balance	(14,161,192,674)	(11,070,948,280)

9. Construction in progress

	Current period	Previous period
- Opening balance	761,285,112,786	803,688,210,257
- Additions	188,824,050,474	204,593,102,574
- Transfer to tangible fixed assets	(180,230,320,225)	(75,681,223,708)
- Transfer to intangible fixed assets	-	(8,114,665,490)
- Transfer to investment property	-	-
- Transfer to inventories	(38,239,526)	(222,354,216)
- Transfer to long-term prepayments	(812,540,272)	(27,449,281,615)
- Disposals	(394,102,311)	(18,452,293,808)
- Other increases/(decreases)	(2,451,361,782)	2,583,796,307
- Translation differences	(103,218,119)	701,201,454
Closing balance	766,079,381,026	881,646,491,755

Major construction in progress are as follows:

	Closing balance	Opening balance
Machinery – Lam Son Dairy Factory	138,225,519,450	202,058,180,116
Tay Ninh Cow Farm	-	236,872,364,848

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10. Movements of tangible fixed assets

	Buildings	Machinery and equipment	Motor vehicles	Management equipment	Livestock	Others	Total
I. Cost							
Opening balance	2,755,511,942,189	8,550,599,129,792	751,737,636,813	484,461,722,452	436,181,269,278	81,229,339,185	13,059,721,039,709
Purchase	2,249,255,957	11,296,518,676	4,751,487,273	2,954,865,072	-	1,357,786,328	22,609,913,306
Transfer from construction in progress	2,817,482,654	169,166,100,409	4,274,832,727	3,971,904,435	-	-	180,230,320,225
Transfer from inventories (livestock)	-	-	-	-	84,121,771,020	-	84,121,771,020
Increase from business combination	-	-	-	-	-	-	-
Other increases	-	-	-	-	-	-	-
Reclassification	11,744,362,577	(7,920,376,172)	-	(3,823,986,405)	-	-	-
Disposals, transfer	-	-	(743,720,000)	-	(18,958,401,278)	-	(19,702,121,278)
Other decreases	(575,640,324)	-	-	-	-	-	(575,640,324)
Translation differences	(1,430,223,148)	(5,342,194,882)	(821,672,196)	(157,404,788)	-	(608,852,493)	(8,360,347,507)
Closing balance	2,770,317,179,905	8,717,799,177,823	759,198,564,617	487,407,100,766	501,344,639,020	81,978,273,020	13,318,044,935,151
II. Accumulated depreciation							
Opening balance	593,380,740,026	3,857,225,278,208	314,040,785,468	304,141,447,160	134,940,947,189	60,646,340,138	5,264,375,538,189
Charge for the year	35,082,174,371	193,658,876,929	18,038,067,491	15,738,807,702	18,924,796,968	2,059,627,188	283,502,350,649
Other increases	-	-	-	-	-	-	-
Reclassification	2,473,695,355	1,371,650,006	-	(3,845,345,361)	-	-	-
Disposals, transfer	-	-	(743,720,000)	-	(9,807,789,352)	-	(10,551,509,352)
Other decreases	-	-	-	-	-	-	-
Translation differences	(335,532,896)	(2,665,165,307)	(274,502,716)	(111,576,345)	-	(503,504,041)	(3,890,281,305)
Closing balance	630,601,076,856	4,049,590,639,836	331,060,630,243	315,923,333,156	144,057,954,805	62,202,463,285	5,533,436,098,181
III. Net book value							
Opening balance	2,162,131,202,163	4,693,373,851,584	437,696,851,345	180,320,275,292	301,240,322,089	20,582,999,047	7,795,345,501,520
Closing balance	2,139,716,103,049	4,668,208,537,987	428,137,934,374	171,483,767,610	357,286,684,215	19,775,809,735	7,784,608,836,970

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11. Movements of intangible fixed assets

	Land use rights	Copyrights, patent	Software	Others	Total
Cost					
+ Opening balance	373,377,557,148	-	131,590,189,308	48,716,500,000	553,684,246,456
+ Additions					
-Purchase	-	-	-	-	-
-Transfer from construction in progress	-	-	-	-	-
-Other increases	-	-	-	-	-
+Decrease					
-Diposals	-	-	-	-	-
-Transfer to investment property	-	-	-	-	-
-Other decreases	-	-	-	-	-
-Translation differences	(1,750,795,476)	-	(15,386,200)	(412,300,000)	(2,178,481,676)
+Closing balance	371,626,761,672	-	131,574,803,108	48,304,200,000	551,505,764,780
Accumulated amortisation					
+Opening balance	26,543,438,045	-	76,751,381,576	31,600,178,858	134,894,998,479
+Additions					
-Charge for the year	544,623,423	-	3,560,070,524	592,671,198	4,697,365,145
-Other increases	-	-	-	-	-
+ Decreases					
-Disposals	-	-	-	-	-
-Other decreases	-	-	-	-	-
-Translation differences	-	-	(163,311)	(266,827,260)	(266,990,571)
+Closing balance	27,088,061,468	-	80,311,288,789	31,926,022,796	139,325,373,053
Net book value					
+Opening balance	346,834,119,103	-	54,838,807,732	17,116,321,142	418,789,247,977
+Closing balance	344,538,700,204	-	51,263,514,319	16,378,177,204	412,180,391,727

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12. Investment property:

	<u>Land use rights</u>	<u>Buildings</u>	<u>Infrastructure</u>	<u>Total</u>
Cost				
+Opening balance	82,224,238,170	90,989,593,826	6,464,218,561	179,678,050,557
+Additions				
-Purchases	-	-	-	-
-Transfer from construction in progress	-	-	-	-
-Transfer from fixed assets	-	-	-	-
-Other increases	-	-	-	-
-Reclassification	-	-	-	-
+Decreases				
-Disposals	-	-	-	-
-Other decreases	-	-	-	-
+Closing balance	82,224,238,170	90,989,593,826	6,464,218,561	179,678,050,557
Accumulated amortisation				
+Opening balance	1,851,632,773	31,513,229,405	3,944,983,747	37,309,845,925
+Additions				
-Amortisation	198,389,226	992,669,811	161,605,461	1,352,664,498
-Other decreases	-	-	-	-
+Decreases				
-Disposals	-	-	-	-
+Closing balance	2,050,021,999	32,505,899,216	4,106,589,208	38,662,510,423
Net book value				
+Opening balance	80,372,605,397	59,476,364,421	2,519,234,814	142,368,204,632
+Closing balance	80,174,216,171	58,483,694,610	2,357,629,353	141,015,540,134

13. Goodwill

	<u>Current period</u>	<u>Previous period</u>
Opening balance	142,345,015,058	160,706,939,654
Charge for the year	(4,590,481,149)	(4,590,481,149)
Closing balance	137,754,533,909	156,116,458,505

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14. Prepayments*a. Short-term prepayments*

	Opening balance	Additions	Amortised to expenses during the year	Currency translation difference	Closing balance
- Prepaid software deployment and networks maintenance expenses	4,312,079,769	7,645,638,920	4,703,363,070	-	7,254,355,619
- Prepaid advertising expenses	4,448,905,912	620,439,782	1,898,295,836	-	3,171,049,858
- Prepaid operating lease expenses	15,894,422,496	4,971,658,797	7,689,610,587	-	13,176,470,706
- Prepaid tools and supplies expenses	10,647,392,756	13,233,576,889	10,429,174,766	(1,265,026)	13,450,529,853
- Prepaid renovation and repair expenses	5,090,144,128	4,229,896,970	3,283,304,472	-	6,036,736,626
- Others	115,663,549,445	63,201,244,899	161,052,969,340	(79,275,651)	17,732,549,353
Total	156,056,494,506	93,902,456,257	189,056,718,071	(80,540,677)	60,821,692,015

b. Long-term prepayments

	Opening balance	Additions	Amortised to expenses during the year	Other decreases	Translation differences	Closing balance
- Leased land and infrastructure	209,761,204,943	76,090,709	1,644,528,062	-	(287,449,549)	207,905,318,041
- Tools and supplies	145,952,090,873	18,321,374,458	19,331,268,698	442,709,762	(15,446,506)	144,484,040,365
- Others	61,616,544,444	873,851,943	14,634,393,794	-	(19,993,125)	47,836,009,468
Total	417,329,840,261	19,271,317,110	35,610,190,554	442,709,762	(322,889,180)	400,225,367,875

15. Accounts payable – trade

	Closing balance		Opening balance	
	Carrying amount	Repayable amount	Carrying amount	Repayable amount
Short-term accounts payable to suppliers	1,432,404,584,830	1,432,404,584,830	2,193,602,809,261	2,193,602,809,261
- Dai Tan Viet Joint Stock Company	156,928,503,795	156,928,503,795	59,894,295,062	59,894,295,062
- Other suppliers	1,275,476,081,035	1,275,476,081,035	2,133,708,514,199	2,133,708,514,199

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In which, accounts payable to suppliers who are related parties:

Joint ventures, associates	-	-	74,684,584,840	74,684,584,840
- Miraka Limited	-	-	74,684,584,840	74,684,584,840

16. Tax payables to State Treasury

	Opening balance	Additions	Payments	Translation differences	Closing balance
- VAT on domestic goods sold	109,788,391,346	307,275,249,989	288,209,491,873	(215,790)	128,853,933,672
- VAT on import goods	3,803,571,776	93,976,370,875	97,779,942,651	-	-
- Withholding VAT	-	799,923,418	799,923,418	-	-
- Special consumption tax	395,698,312	122,978,615	169,332,754	(3,396,838)	345,947,335
- Import-export tax	3,233,139,248	30,165,410,833	31,186,351,309	(18,147,292)	2,194,051,480
- Corporate income tax	62,789,950,010	463,895,734,708	128,170,725,101	(16,973,473)	398,497,986,144
- Withholding corporate income tax	-	2,042,962,236	2,042,962,236	-	-
- Personal income tax	31,591,679,683	218,976,445,274	243,615,784,451	(680,395)	6,951,660,111
- Natural resource tax	35,053,430	112,432,560	112,632,650	-	34,853,340
- Land tax	-	1,110,018	1,110,018	-	-
- Land rental charges	-	1,748,440,247	1,748,440,247	-	-
- Other taxes	4,170,327,209	558,937,317	3,562,696,823	(38,401,690)	1,128,166,013
- Fees, charges and other payables to State Treasury	-	116,867,932	116,867,932	-	-
Total	215,807,811,014	1,119,792,864,022	797,516,261,463	(77,815,478)	538,006,598,095

17. Accrued expenses

	Closing balance	Opening balance
- Promotion, sales incentives	671,420,820,480	303,628,936,160
- Rentals of docks, shelves, light box and exhibition stand	7,489,830,113	740,454,553
- Advertising expenses	359,066,012,344	54,006,437,728
- Transportation expenses	64,722,566,406	58,991,919,668
- Repairs and maintenance expenses	79,527,223,515	47,714,730,252
- Interest expense	12,689,429,680	8,786,890,362
- Fuel expenses	12,648,193,097	13,355,140,533
- Expenses for outsourced employees	35,726,603,086	34,667,035,675
- Others	76,715,614,540	71,594,042,996
Total	1,320,006,293,261	593,485,587,927

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18. Unearned revenue

	<u>Closing balance</u>	<u>Opening balance</u>
a. Short-term unearned revenue		
- Unearned revenue	1,017,868,583	1,350,893,817
b. Long-term unearned revenue		
- Unearned revenue	2,286,984,218	2,598,840,218
Cộng	<u><u>3,304,852,801</u></u>	<u><u>3,949,734,035</u></u>

19. Other payables

	<u>Closing balance</u>	<u>Opening balance</u>
a. Other short-term payables	647,683,902,314	644,468,337,067
- SI, HI, UI	2,682,765,410	599,609,452
- Trade union fees	926,764,044	646,867,017
- Short-term deposits received	62,160,423,023	63,776,967,568
- Cash, materials, goods borrowed	75,982,122,615	22,824,654,805
- Other payables from financial investments	448,007,419,155	448,007,419,155
- Dividends payable	-	-
- Import duty payables	45,278,416,363	58,076,771,700
- Other payables	12,645,991,704	50,536,047,370
b. Other long-term payables	2,251,866,120	2,814,519,233
- Long-term deposits received	-	-
- Other payables	2,251,866,120	2,814,519,233
Total	<u><u>649,935,768,434</u></u>	<u><u>647,282,856,300</u></u>

20. Provisions

	<u>Closing balance</u>	<u>Opening balance</u>
a. Short-term provision		
- Fixed assets maintenance and repair	2,673,879,345	2,420,017,605
b. Long-term provision		
- Severance allowance	86,541,526,508	87,325,705,000
Total	<u><u>89,215,405,853</u></u>	<u><u>89,745,722,605</u></u>

21. Bonus and welfare fund

	<u>Current period</u>	<u>Previous period</u>
Opening balance	405,464,362,576	355,719,314,789
Increase in provision during the year	212,582,268,101	154,635,080,834
Provision used during the year	(441,760,332,754)	(314,197,589,372)
Closing balance	<u><u>176,286,297,923</u></u>	<u><u>196,156,806,251</u></u>

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22. Borrowings and financial lease liabilities

	Closing balance		During the year			Opening balance	
	Carrying value	Repayable amount	Increase	Decrease	Translation differences	Carrying value	Repayable amount
Short-term borrowings	1,499,433,453,402	1,499,433,453,402	788,780,448,189	(762,757,530,671)	(1,947,971,324)	1,475,358,507,208	1,475,358,507,208
– Short-term borrowings from banks	1,368,424,872,342	1,368,424,872,342	679,432,646,892	(762,757,530,671)	(1,877,151,087)	1,453,626,907,208	1,453,626,907,208
– Current portion of long-term borrowings	131,008,581,060	131,008,581,060	109,347,801,297	-	(70,820,237)	21,731,600,000	21,731,600,000
Long-term borrowings	255,684,975,403	255,684,975,403	-	(109,347,801,297)	(3,137,402,153)	368,170,178,853	368,170,178,853
– Long-term borrowings from banks	244,860,000,000	244,860,000,000	-	(109,347,801,297)	(3,137,402,153)	357,345,203,450	357,345,203,450
– Long-term borrowings	10,824,975,403	10,824,975,403	-	-	-	10,824,975,403	10,824,975,403
Total	1,755,118,428,805	1,755,118,428,805	788,780,448,189	(872,105,331,968)	(5,085,373,477)	1,843,528,686,061	1,843,528,686,061

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23. Owners' equity

Items	Share capital	Share premium	Treasury shares	Foreign exchange differences	Investment and development fund	Retained profits	Non-controlling minority interest	Total
A	1	2	3	4	5	6	7	8
Opening balance of the previous year	10,006,413,990,000	-	(5,388,109,959)	(161,099,075)	2,521,718,366,944	7,157,699,467,945	119,953,867,653	19,800,236,483,508
- Additions	2,000,207,940,000	-	-	-	-	(2,000,207,940,000)	107,476,398,854	107,476,398,854
- Purchase of treasury shares	-	-	-	-	-	-	-	-
- Net profit for the year	-	-	-	-	-	7,773,409,631,243	(3,856,879,546)	7,769,552,751,697
- Appropriation to equity funds	-	-	-	-	769,488,863,029	(1,538,393,962,106)	-	(768,905,099,077)
- Other increases	-	-	-	-	-	-	-	-
- Dividends	-	-	-	-	-	(6,000,711,624,000)	(1,549,950,354)	(6,002,261,574,354)
- Other decreases	-	-	-	-	-	-	1,863,569,438	1,863,569,438
- Translation differences	-	-	-	8,490,698,397	-	-	7,462,519,122	15,953,217,519
Opening balance of current year	12,006,621,930,000	-	(5,388,109,959)	8,329,599,322	3,291,207,229,973	5,391,795,573,082	231,349,525,167	20,923,915,747,585
- Additions	-	-	-	-	-	-	-	-
- Purchase of treasury shares	-	-	-	-	-	-	-	-
- Net profit for the year	-	-	-	-	-	2,157,189,051,310	4,594,965,268	2,161,784,016,578
- Appropriation	-	-	-	-	212,582,268,099	(425,164,536,200)	-	(212,582,268,101)
- Other additions	-	-	-	-	-	-	-	-
- Dividends	-	-	-	-	-	-	-	-
- Other decreases	-	-	-	-	-	-	-	-
- Translation differences	-	-	-	1,580,123,142	-	-	(1,762,064,994)	(181,941,852)
Closing balance	12,006,621,930,000	-	(5,388,109,959)	9,909,722,464	3,503,789,498,072	7,123,820,088,192	234,182,425,441	22,872,935,554,210

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Details of owners' capital

	<u>Closing balance</u>	<u>Opening balance</u>
- The State's capital	5,410,183,841,658	5,408,983,179,465
- Other shareholders' capital	6,596,438,088,342	6,597,638,750,535
- Treasury shares	(5,388,109,959)	(5,388,109,959)
Total	<u>12,001,233,820,041</u>	<u>12,001,233,820,041</u>

Capital transactions with shareholders and appropriation of profits and dividends

	<u>Closing balance</u>	<u>Opening balance</u>
Shareholders' capital		
- Opening balance	12,006,621,930,000	8,339,557,960,000
- Increased during the year	-	1,666,856,030,000
- Decreased during the year	-	-
- Closing balance	12,006,621,930,000	10,006,413,990,000

Shares

	<u>Closing balance</u>	<u>Opening balance</u>
Registered shares	1,200,662,193	1,200,662,193
Issued shares	1,200,662,193	1,200,662,193
- Ordinary shares	1,200,662,193	1,200,662,193
- Preference shares (classified as equity)	-	-
Purchased shares (treasury shares)	(522,795)	(522,795)
- Ordinary shares	(522,795)	(522,795)
- Preference shares (classified as equity)	-	-
Shares in circulation	1,200,139,398	1,200,139,398
- Ordinary shares	1,200,139,398	1,200,139,398
- Preference shares (classified as equity)	-	-

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VII. SUPPLEMENT INFORMATION TO ITEMS DISCLOSED IN THE CONSOLIDATED INTERIM STATEMENT OF INCOME:**1. Revenue**

	<u>Current period</u>	<u>Previous period</u>
Total revenue	10,369,870,419,298	8,771,338,508,049
• Sales of merchandise inventories	334,579,560,341	150,433,382,844
• Sales of finished goods	10,002,535,878,714	8,589,155,022,357
• Service rendered	12,101,282,151	8,984,318,485
• Real estate trading activities	3,954,556,575	3,115,425,291
• Others	16,699,141,517	19,650,359,072
Less sales deductions:	36,961,539,682	55,302,594,481
• Sale discounts	137,596,997	181,671,345
• Sales rebates	-	-
• Sale returns	36,823,942,685	55,120,923,136
Net revenue	<u>10,332,908,879,616</u>	<u>8,716,035,913,568</u>
<i>In which:</i>		
• Sales of merchandises and finished goods	10,316,853,040,890	8,703,936,169,792
• Service rendered	16,055,838,726	12,099,743,776

In which, revenue with related parties is as follows:

	<u>Current period</u>	<u>Previous period</u>
Joint ventures, associates		
- Asia Saigon Food Ingredients Joint Stock Company	127,348,524	128,378,524
Total	<u>127,348,524</u>	<u>128,378,524</u>

2. Cost of goods sold

	<u>Current period</u>	<u>Previous period</u>
- Cost of merchandise goods sold	245,712,093,725	78,541,829,706
- Cost of finished goods sold	5,743,160,638,449	5,517,134,581,310
- Cost of services rendered	1,618,295,987	1,080,884,682
- Cost of real estate trading activities	2,060,469,898	2,175,127,107
- Inventories losses	2,629,805,368	2,983,817,051
- Under-capacity costs	3,081,139	6,888,162,746
- Allowance for inventories	(1,685,727,584)	(1,740,466,024)
Total	<u>5,993,498,656,982</u>	<u>5,607,063,936,578</u>

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3. Financial income

	<u>Current period</u>	<u>Previous period</u>
- Interest income from deposits	143,933,453,772	125,483,793,013
- Interest income from bonds	9,286,986,295	5,917,808,220
- Dividends	6,036,011	5,102,150
- Gains on disposal of securities	-	-
- Foreign exchange gains	15,446,307,274	12,509,052,193
- Others	-	38,260,551
Total	<u>168,672,783,352</u>	<u>143,954,016,127</u>

4. Financial expenses

	<u>Current period</u>	<u>Previous period</u>
- Interest expenses on loans from banks and other organisations	8,313,790,353	8,131,520,374
- Interest expenses on deposits received	437,937,521	366,214,237
- Transaction fee for trading securities	783,300	45,531,400
- Foreign exchange losses	21,194,575,527	10,421,735,889
- Allowance for diminution in value of short-term investments	229,430,300	9,701,321,100
- Allowance for diminution in value of long-term investments	2,741,763,366	5,094,289
- Payment discounts	-	(273,015,418)
- Others	781,609	-
Total	<u>32,919,061,976</u>	<u>28,398,401,871</u>

5. Other income

	<u>Current period</u>	<u>Previous period</u>
- Proceeds from disposals of fixed assets	7,957,839,465	11,934,209,350
- Proceeds from disposals of construction in progress	-	18,452,293,808
- Income from penalties and compensations	663,454,395	8,494,268,698
- Rebate income from suppliers	29,724,980,343	25,438,335,468
- Collection from written-off doubtful debts	69,729,899	107,711,069
- Income from written back accrual expense of previous year being not utilised	-	-
- Others	5,657,831,769	6,174,309,489
Total	<u>44,073,835,871</u>	<u>70,601,127,882</u>

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6. Other expenses

	<u>Current period</u>	<u>Previous period</u>
- Book value of fixed assets disposed	9,150,611,926	12,224,231,695
- Cost of fixed assets disposed	-	-
- Book value of construction in progress disposed	394,102,311	18,452,293,808
- Penalties	7,903,632	-
- Tax from penalties	-	-
- Others	1,432,317,746	1,457,477,853
Total	<u>10,984,935,615</u>	<u>32,134,003,356</u>

7. Production and business costs by element

	<u>Current period</u>	<u>Previous period</u>
- Materials costs	4,201,126,077,010	4,792,831,016,484
- Labour and staff costs	494,446,117,006	437,108,512,587
- Fixed assets depreciation	289,552,380,292	266,697,914,648
- Outside services expenses	454,900,453,856	392,758,287,230
- Other expenses	2,271,562,120,392	1,225,257,151,590
Total	<u>7,711,587,148,556</u>	<u>7,114,652,882,539</u>

*In which:***Production costs:**

	<u>Current period</u>	<u>Previous period</u>
- Materials costs	4,191,171,739,952	4,778,411,930,340
- Labour and staff costs	259,384,373,203	220,101,681,952
- Fixed assets depreciation	258,745,035,657	239,168,817,806
- Outside services	184,203,307,013	148,623,832,830
- Other expenses	43,124,897,847	37,046,246,340
Total	<u>4,936,629,353,672</u>	<u>5,423,352,509,268</u>

Selling expenses

	<u>Current period</u>	<u>Previous period</u>
- Labour and staff costs	146,303,802,283	133,236,789,147
- Materials costs	7,330,104,898	10,115,691,760
- Tools and supplies expenses	23,227,620,993	13,177,701,278
- Fixed assets depreciation	9,539,058,549	8,422,181,463
- Maintenance expenses	6,921,505,509	5,274,896,872
- Transportation expenses	128,340,071,099	124,799,078,616
- Other outside services expenses	72,367,495,744	64,072,856,956
- Advertising expenses	359,950,729,096	256,707,725,457
- Market research expenses	7,691,492,320	7,089,885,319
- Promotion expenses	2,277,114,273	3,491,378,099
- Product display expenses	195,714,697,389	84,175,424,258
- Support and commission expenses for distributors (domestic and export)	705,496,506,752	439,872,393,762
Total	<u>1,665,160,198,905</u>	<u>1,150,436,002,987</u>

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General and administration expenses

	<u>Current period</u>	<u>Previous period</u>
- Labour and staff costs	88,757,941,520	83,770,041,488
- Materials costs	2,624,232,160	4,221,797,747
- Office supplies	4,247,649,848	5,420,300,941
- Fixes assets depreciation	21,268,286,005	19,106,915,379
- Taxes, fees and charges	8,631,022,005	1,847,730,767
- Allowance expenses	783,835,600	1,707,231,049
- Transportation for internal transfers of goods	9,537,143,179	8,538,764,802
- Outside services expenses	59,072,807,738	45,814,757,282
- Loading expenses	4,823,042,912	3,618,066,762
- Per-diem allowances	8,188,333,754	5,795,585,951
- Bank charges	2,945,759,018	2,029,665,368
- Other expenses by cash	17,678,040,063	20,049,316,235
Total	<u>228,558,093,802</u>	<u>201,920,173,771</u>

8. Basic earnings per share

	<u>Current period</u>	<u>Previous period</u>
- Accounting profit after tax	2,157,189,051,310	1,556,856,874,239
- Adjustments for accounting profit after tax to determine profit attributable to ordinary shareholders:		
• <i>Dividends of preferences share</i>	-	-
• <i>The surplus difference between fair value of shareholders' payments and carrying amounts of preference shares</i>	-	-
• <i>The surplus differences between fair value of ordinary shares or other payments under positive benefit convertible conditions</i>	-	-
• <i>The surplus differences between carrying amounts of preference shares and fair value of shareholders' payments</i>	-	-
- Profit attributable to ordinary shareholders	2,157,189,051,310	1,556,856,874,239
- Appropriation to bonus and welfare fund	212,582,268,101	154,635,080,834
- Weighted average number of ordinary shares in circulation during the year	1,200,139,398	1,200,142,325
Basic earnings per share	<u>1,620</u>	<u>1,168</u>

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Ordinary shares in circulation during period are as follows:

	<u>Current period</u>	<u>Previous period</u>
- Ordinary share in circulation at the beginning of year	1,200,139,398	1,000,118,604
- Effects of bonus shares issued during the year	-	200,023,721
- Effects of ordinary shares repurchased during the year	-	-
Ordinary shares in circulation during the year	<u>1,200,139,398</u>	<u>1,200,142,325</u>

VIII. OTHER INFORMATION

1. Significant transactions with related parties:

The biggest shareholder of Company is The State Capital Investment Corporation (“SCIC”), which owns 45.05% of the Company’s charter capital. SCIC is controlled by the Government of The Social Republic of Vietnam.

a. **Transaction with related parties**

During the year, following transactions were made with related parties:

i) Purchase of goods and services

	<u>Current period</u>	<u>Previous period</u>
Associates:		
- Miraka Limited	24,586,164,960	290,089,239,956
	<u>24,586,164,960</u>	<u>290,089,239,956</u>

ii) Payments for key management personnel

	<u>Current period</u>	<u>Previous period</u>
Compensation and other gross benefits of Board of Management’s and Board of Directors’ members	45,328,708,190	27,862,333,561

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2. Segment information

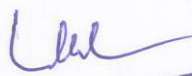
Item	First quarter year 2016		First quarter year 2015	
	Domestic	Oversea	Domestic	Oversea
1. Revenue on goods sold and service rendered	8,081,565,107,887	2,288,305,311,411	6,872,336,900,765	1,899,001,607,284
2. Revenue deductions	(26,772,939,210)	(10,188,600,472)	(45,265,025,045)	(10,037,569,436)
3. Net revenue on goods sold and service rendered (3 = 1 + 2)	8,054,792,168,677	2,278,116,710,939	6,827,071,875,720	1,888,964,037,848
4. Cost of sales	(4,805,462,987,122)	(1,188,035,669,860)	(4,387,478,291,674)	(1,219,585,644,905)
5. Gross profit on goods sold and service rendered (5 = 3 + 4)	3,249,329,181,555	1,090,081,041,079	2,439,593,584,046	669,378,392,944

Prepared on 28 April 2016,

Prepared by



Nguyen Duc Dieu Tho

Executive Director-Finance
cum Chief Accountant


Le Thanh Liem



Chief Executive Officer

Mai Kieu Lien